

Business Process Solutions

Our Capabilities



About Grant Thornton

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms.

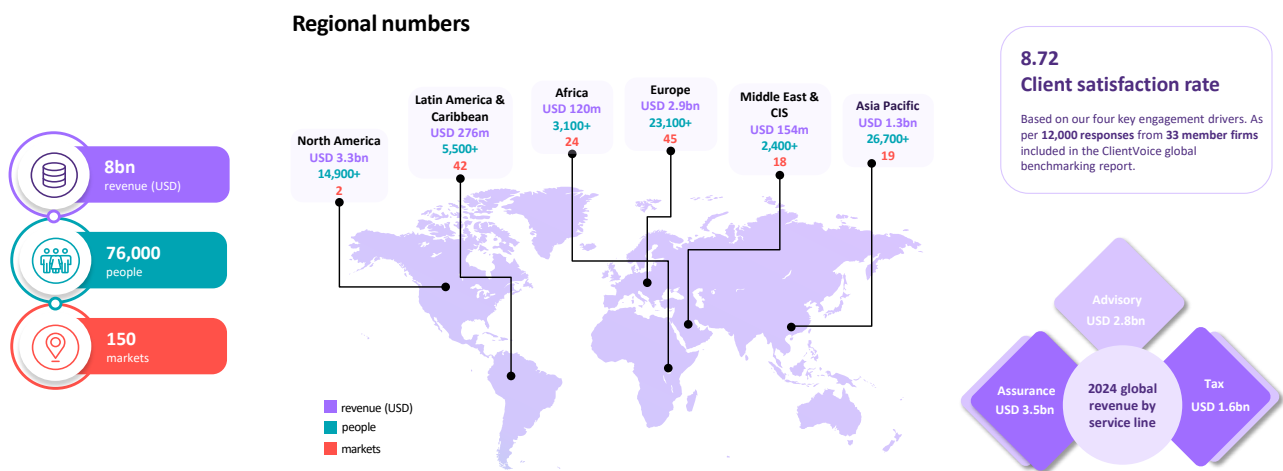
**We embrace what makes each market unique.
On a global scale.**

We are a global network of 76,000+ people in member firms in over 156 markets with a common goal — to help you realize your ambitions. Which is why our network combines global scale and capability with local insights and understanding. So, whether you're growing in one market or many, looking to operate more effectively, managing risk and regulation, or realizing stakeholder value, our member firms have the assurance, tax and advisory capabilities you need with the quality you expect.

**We are Grant Thornton.
Going beyond business as usual, so you can too.**

We invest in listening, building relationships and understanding your concerns to deliver an experience that's more personal, agile and proactive. We work at the pace that matters. Yours. That's why we celebrate fresh thinking and diverse perspectives to find better solutions. We don't predict the future. We help you shape it.

Focus on: Global



Data as at 30 September 2024

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Africa

We have more than 100 years of combined experience working in Africa and a reputation for diligence, knowledge and independence.

Grant Thornton has strategically expanded its footprint across Africa, recognizing the vast potential and emerging opportunities in the region. The firm operates through member firms in several countries, including South Africa, Nigeria, Kenya, Egypt, Ghana, Uganda and many more. By leveraging local expertise and deep understanding of regional markets, Grant Thornton offers tailored solutions to meet the unique needs of businesses operating in Africa.

Grant Thornton's core objective in Africa is to support businesses of all sizes, from small and medium enterprises (SMEs) to large multinational corporations, in achieving sustainable growth and success. The firm provides a comprehensive range of services, including audit, tax, advisory, and consulting, enabling organizations to enhance operational efficiency, manage risks, and capitalize on emerging trends.



+3000
Exceptional people



+5000
Dynamic clients



+40%
International Clients



+100
Years Combined Experience



24
Countries



45
Offices

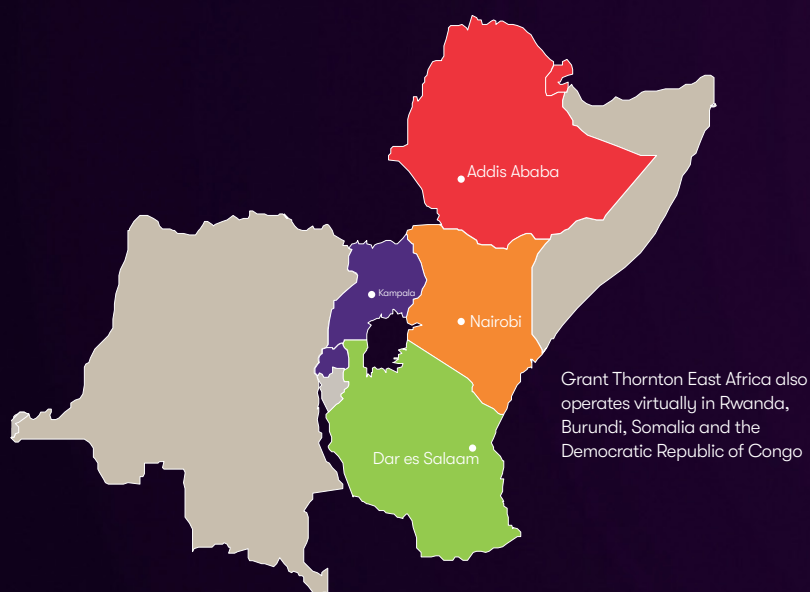


East Africa

We have been operating for over 30 years as Grant Thornton in the region, and have advanced from a traditional audit, accounting and tax practice to one that now offers a broad range of specialist advisory services to privately held businesses, public interest entities and the public sector.

We understand the value triggers behind successful transactions through collaborative dynamic teams with a wide financial, trade and operative background. Whether a client is considering a transaction to drive growth, developing and implementing the right controls to mitigate risk, or advancing finance and technology infrastructure to improve performance and enable new capabilities, the expertise of our member firms in the region can support our clients to achieve their goals.

We have wide range of clients from SMEs to large corporates. We serve almost all sectors of the economy, which include manufacturing, telecommunication, oil and gas, real estate and construction, insurance, banks, health and hospitality, agriculture, educational, not for profit and professional services sectors with family, parastatal and public interests alike. Our team comprises of world class business advisors whom our clients interact with. Our Advisory Services deliver value to clients through interconnected business lines revolving around transactional and operational advisory



Our focus on people, clients, and community drives everything we do, ensuring that we not only meet but exceed expectations. We look forward to partnering with you to achieve your goals and make a positive impact together.



+700
Exceptional people



+1100
Dynamic clients



+90
Partners, Directors and Managers



+50%
International Clients



+80
Years Combined Experience

The Client Promise

With 76,000+ people in 156 markets, we have true global scale, deep technical capabilities and extensive industry expertise. But this does not make us any different.

It's how we work with you.

We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.

The bottom line

- A relationship-led approach with more time and attention from partners and senior advisers.
- A deeper understanding of your business for more meaningful advice and recommendations.

Agile and responsive service

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

The bottom line

- A faster response when you need quick answers and clarity.
- Anticipating the answers you'll need before you ask.

Pragmatic solutions to help you improve and grow

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

The bottom line

- Helping you think ahead and think more broadly.
- Pro-actively identifying opportunities for improvement and growth.

Collaborative teams with a different mindset

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary.

Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

The bottom line

- Teams and solutions built around your needs not our structures.
- A better working relationship with you and your team.



Helping you to focus on growth

As organisations extend their footprints domestically and internationally, the challenge of executing back-office processes can become a distraction from core operations, while the need to meet reporting requirements in local or across multiple jurisdictions creates additional risk.

At Grant Thornton, our business process solutions (BPS) specialists remove the burden of back-office operations and compliance challenges, freeing up dynamic organisations to focus on growth.

We also work with the very largest international organisations to improve their finance function efficiency, reduce the costs associated with business processes and provide a complete solution to the challenge of complex, multinational reporting. This allows the in-house team to focus on strategy and add value.

Our clients choose Grant Thornton because...

- As a **global provider** of outsourced services with **local expertise** and first-hand experience of local reporting requirements in **over 100 locations worldwide**, our clients receive a consistent international service through a single point of contact.
- Clients are able to work with a team that is embedded in a **multi-disciplinary practice** that discovers what is important to clients, provides **pragmatic and holistic solutions** to help them grow and is agile and collaborative to provide specialist advice and add maximum value.
- For those clients looking to improve their finance and accounting business processes, we provide a **full consultancy and delivery service** with solutions that are tailored to their needs.

Focus on Business Process Solutions

Access a world of resources, connections and expertise. To facilitate the best outcomes for our clients, we adopt an entrepreneurial culture and global mindset that encourages innovative thinking.

With Grant Thornton, whichever markets your strategy is focused on, we have people in member firms with the experience to guide you. A network of International Business Centre Directors (IBCDs) co-ordinate access to international teams, resources and global delivery. Our international country desks can help you access key international trade and investment corridors.

A selection of key clients of Grant Thornton member firms

Bayer	DHL Group
HSBC Holdings	IBM
L'Oréal	LVMH Moët Hennessy Louis Vuitton
Mercedes-Benz Group	Shell
Volkswagen Group	Walt Disney

This table includes services provided to both the parent company and its subsidiaries globally (data as of June 2024).



90%

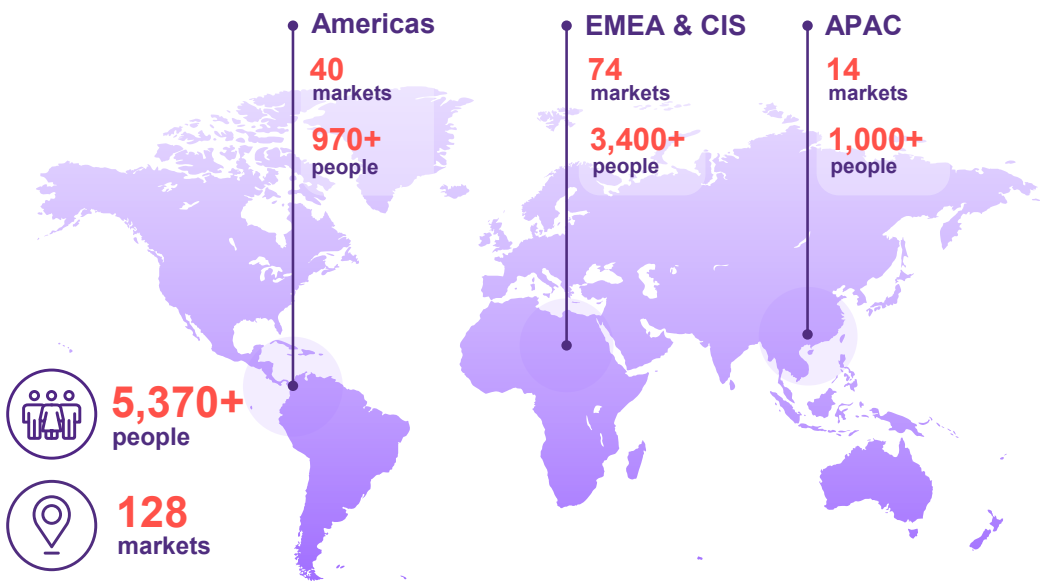
of clients would recommend Grant Thornton to another organisation or colleague



88%

of clients give us top marks for understanding their strategic goals

Data as of 30th September 2024



Data as of 30th September 2024

Clarifying **Priorities** and Identifying **Value drivers**

As a business, the way you drive your activity is directly linked to your priorities. The same logic applies to outsourcing, and we help you clarify your focus.



Understanding why to outsource is the first step. But knowing how to identify the right value drivers is a fundamental prerequisite – you can count on our help here as well.



How We Support You

Our BPS team provides a range of services to support clients of all sizes, from small to medium enterprises (SMEs) through to the largest international businesses.



Back-Office Outsourcing (BOO)

We provide outsourced accounting, payroll, human resource and tax services to domestic SMEs or local branches of international organisations. Our services are managed centrally to deliver a consistent experience for each of our clients, however widespread their operations.

We exploit innovative digital technology to give our clients access to their data round the clock; the same technology gives our large corporate clients access to new and cost-effective offshore platforms. Where our clients face complex tax and payroll challenges, our tax, global mobility and wealth management specialists provide expert, value-adding advice.



Global Compliance & Reporting Solutions (GCRS)

Our global compliance partnering solution delivers all local statutory financial reporting, centralised statutory audits, tax compliance (corporate, sales and payroll), payroll administration and local country filings for multinational organisations through a single point of contact.

We are the leading adviser to dynamic organisations delivering a solution that improves reporting efficiency and enhances risk management. By providing full transparency, real-time monitoring and highlighting upcoming deadlines, we enable local and central management teams to ensure full compliance at all times.



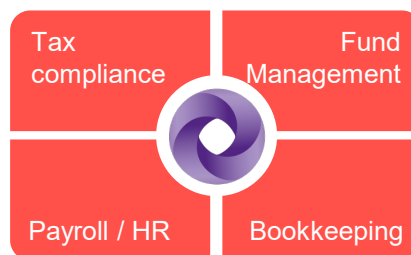
Business Process Outsourcing (BPO) and Shared Services Centre (SSC)

Increasingly, large multinational organisations are looking to fully outsource their transactional end-to-end finance and accounting processes, leaving them free to focus their finance resources on important strategic business-value.

We typically deliver this solution as part of a multi-year contract, incorporating a commitment to reduce costs and/or improve productivity and quality. We also advise organisations on optimising finance and accounting processes, and can take our recommendations through to implementation, whether this involves building a full-scale BPO delivery capability or setting up a Shared Services Centre.

Our Services

We offer a variety of services to keep your focus where you want it most: on meeting your strategic objectives. With access to experts throughout the Grant Thornton network, you will get seamless and coordinated outsourcing projects delivered comprehensively, efficiently, and confidentially to the highest standards across all disciplines.



Services

Business Process Outsourcing

- Accounts payable
- Accounts receivable
- Treasury and bank reconciliation
- General ledger accounting
- Month-end closing
- Variance Analysis
- Monthly reporting packs preparation
- Budget Preparation
- Budget Vs Actual Comparison

Global Compliances & Reporting Solutions

- IFS Complaint Financial Statement Preparation

Taxation Compliance

- Indirect Tax Compliance:
 - VAT
 - WHT
 - PAYE
 - NSSF
 - Excise Duty

Fund Management Services

- Maintaining Bank Account (s)
- Accounting documents review and vendor payment processing

Accounting Advisory Services

- Technical Accounting Advice
- Conversion and Implementation of new accounting standards – Revenue / Leasing Complex accounting solutions in the form of accounting proposition papers
- Complex consolidation work or group structure simplification advice

Payroll Services

- Payroll processing
- Payroll Coordination
- Consolidated Reporting
- Payroll Advisory & Process Review
- Shadow Payroll





Our Understanding Of Market Challenges

Your Market Needs & Issues	Our Solutions
- Resource-Intensive Tasks - High Technology Costs - Security and Compliance Risks - Scalability Issues - Maintaining Specialised Expertise In-	Bookkeeping; Monthly Compliance & Virtual CFO
- Payroll Management - Payroll Tax Compliance - Compliance Complexities - Time Intensive Processes - Data Security Concerns - Confidentiality - Software Costs - Accuracy Issues - Scalability Challenges - Employee Turnover Disruptions	Outsourcing Payroll
- Accurate Accounting - Proficient Team - Vendor Payment Challenges - High Level Management - Cash-flow Management	Fund Management
- Resource Constraints - Maintaining Independence - Addressing Cultural Resistance - Adapting Technological Changes - Communication Hurdles - Evolving Risks	Management Audit*

* The management audit also involves reviewing and aligning the financial statements to ensure they are ready for external audit, in accordance with applicable accounting standards.

Our Other Services

Audit & assurance

- Financial statement audits
- Grants audits
- Project audits
- Statutory audits
- Stock audits

Business risk services

- Internal audit
- Governance and risk management
- Risk modelling services
- Operational advisory and improvement services
- Monitoring and Evaluation Services
- Value for Money Audit Services
- AML/CFT Audits
- Governance Audits
- Regulatory/Donor Compliance

Transaction services

- M&A Advisory
- Capital markets
- Project financing
- Due diligence
- Feasibility studies
- Valuations
- Corporate finance advisory
- Debt structuring & advisory
- Infrastructure project advisory

Recovery and reorganisation

- Corporate restructuring
- Recovery

Public sector

- Public sector assurance and consulting

Dispute management

- Expert dispute resolution and advisory
- Fraud and corruption solutions
- Forensic investigations
- Litigation support
- Asset tracing and verification

Tax

- Direct and indirect tax advisory
- International tax advisory
- M&A tax advisory

- Transfer pricing
- URA audit support services
- Tax dispute resolutions
- Corporate and individual tax compliance
- Global mobility services
- Tax health checks
- Tax due diligence
- Tax training

Secretarial services

- Establishing a presence in Uganda
- Incorporation of companies
- Business and trading licenses
- Corporate restructuring
- Statutory compliance
- Corporate governance services

Human resource solutions

- Organisation design & transformation
- HR policies development and review
- Recruitment and background checks
- Employment contract development and review
- HR audit and due diligence
- Employee engagement and customer satisfaction survey
- Training and capacity building
- Immigration support
- HR legal compliance

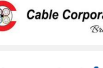
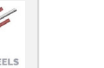
IT advisory services

- IT governance, risk & compliance advisory
- Cyber security audits
- Cyber governance advisory
- Data privacy advisory
- Digital forensics
- Identity of access management advisory
- Project management and digital transformation advisory
- Data and analytics
- Risk management for business resilience
- IT consulting

Navigating ESG Compliance

- Sustainability Related Reporting
- Framework Establishment
- Risk Management and Assurance
- Stakeholder Engagement & Impact Assessment

Credentials

Consumer Products	              
Industrial Products	           
Energy & Natural Resources	      
Technology Media & Telecommunications	     
Financial Services	   
Real Estate and Construction	    
Healthcare	   
Not for Profit	      
Travel, Tourism and Leisure	  
Services	  

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