



Audit



Tax



Advisory



Business Process
Solutions



Corporate Secretarial

An invitation to grow

Grant Thornton Uganda



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Foreword



‘Grant Thornton Uganda is driven by a simple ambition: to be the only choice for dynamic businesses.’

Ours is a firm of ambitious and dynamic professionals passionate about helping dynamic organisations unlock their potential for growth, while working together as a cohesive local and global network of experts.

At Grant Thornton, we work collaboratively, act with agility, inspire ourselves and others and take responsibility for our actions while promoting a consistent culture of excellence in everything we do.

Our vast clientele and the steady increase in the growth of our business is a testament to this.

Anil Patel

Managing Partner

Grant Thornton Uganda



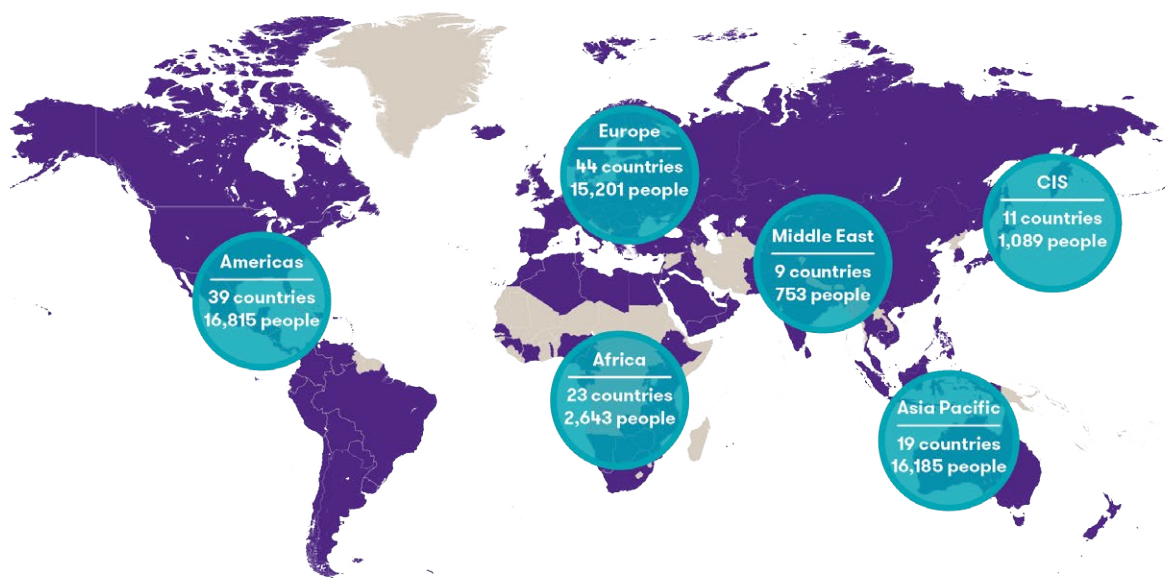
About Grant Thornton

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms.

These firms help dynamic organisations unlock their potential for growth by providing meaningful, forward-looking advice. Proactive teams, led by approachable partners, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 56,000 Grant Thornton people across over 140 countries are focused on making a difference to the clients, colleagues and the communities in which we live and work.

Visit us at www.gtuganda.co.ug today to find out how we can help you.





Our distinctive client experience sets us apart



US \$5.72bn
[2019 revenue]



56,000+
people

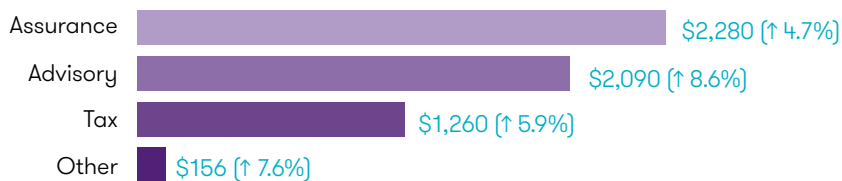


732+
offices



140+
countries

2019 global revenue by service line (million US\$)



Greater partner attention for clients (member firm partner to people ratio)



Grant Thornton

1:11



Big 4

1:16

Source: International Accounting Bulletin 2018

Local feel, global team

“Established in 1939, we have progressed expeditiously from a traditional audit, accounting and tax practice to offering a broad range of advisory services to our dynamic clients.”

A focus on Grant Thornton Uganda

Grant Thornton in Uganda is a leading provider of audit, tax, advisory and business process solutions services. With a team of over 120 people, we apply strong technical guidance and breadth of experience to ensure that clients receive a truly different experience.

Our teams have more experience built into them because of a tighter leverage model than our competition. Specifically, our operating model ensures that all our engagements are partner-led and supported by experienced directors and managers. Clients recognise this difference through our understanding of their businesses and ability to bring meaningful ideas to address specific needs.



Key figures and facts



+120
employees in
Uganda



15
partners,
directors and
managers



ICPAU
Licenced Firm



Large international client base
Our clients include both international and local businesses. We have extensive experience in servicing foreign clients in Uganda.



Office locations
• Kampala



Our services
• Audit
• Tax
• Advisory
• Business Process Solutions
• Corporate Secretarial

The client promise

Privately owned enterprises, listed companies and public sector organisations come to us for our global scale, quality and deep technical expertise. They also value our knowledge of their regulatory landscape and industry standards. But what sets us apart is our client experience.

We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients – their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.

The bottom line

- A relationship-led approach with more time and attention from partners and senior advisers
- A deeper understanding of your business for more meaningful advice and recommendations

Agile and responsive service

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

The bottom line

- A faster response when you need quick answers and clarity
- Anticipating the answers you'll need before you ask

Pragmatic solutions to help you improve and grow

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

The bottom line

- Helping you think ahead and think more broadly
- Proactively identifying opportunities for improvement and growth

Collaborative teams with a different mindset

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary. Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

The bottom line

- Teams and solutions built around your needs not our structures
- A better working relationship with you and your team

Corporate Social Investments



At Grant Thornton, we are passionate about the communities where we work and live. Growing Together in the community is our commitment to community engagement.

Every year, Grant Thornton member firms all over the world come together in September to celebrate the social responsibility initiatives we carry out in our communities. Our aim is to Act, Commit and Share.

Unlocking potential

Across Grant Thornton, we are involved in:

- Education: helping communities and people grow, develop and unlock their potential
- Healthcare: giving our time to initiatives important to our communities
- Supporting people in poverty by collaborating with charities and non-governmental organisations

CSI projects

Grant Thornton Uganda, as part of its ongoing CSI Project since 2015, renovated a school block of Namulonge COU SS in Wakiso District, Uganda and funded the construction of a new 4 classroom block and a computer lab with the required infrastructure. Donation of scholastic materials, classroom desks, tables, laptops and accessories as well as bursary scheme for students.

Every year, we donate food items and clothes for Katalemwa Cheshire Home for Rehabilitation Service, a disability focused NGO that provides holistic rehabilitation services to children and young persons as a social responsibility.



We hold Blood Donation drives throughout the year in partnership with the Indian Association and the Nakasero Blood Bank with an aim of collecting more than 300 units of blood every drive.



Corporate Social Investments



At Grant Thornton, we are passionate about the communities where we work and live. “Growing Together with our Markets and Communities” is Grant Thornton’s commitment to community engagement.



As part of our strategy, we recognize that corporate governance is of paramount importance to a company and is almost as important as its primary business plan. CG enhances a company’s image in the public eye as a self-policing company that is responsible and worthy of shareholder and debt holder capital.

For this reason, as a part of our strategic pillar ‘Growing Together with our Markets and Communities’, Grant Thornton aims to work with strategic partners like Institute of Corporate Governance (ICGU) to create an environment for growth through engaging businesses to realize:

1. Sustainable financial growth;
2. Protection and enhancement of stakeholder value;
3. Optimization of operations;
4. Risk management and regulatory compliance; and
5. Capitalization of talents and skills.

As an advisory firm with a global footprint, Grant Thornton wishes to work with dynamic organizations who want to unlock their potential for growth. Therefore, we have decided to join hands with the Institute of Corporate Governance of Uganda to encourage best corporate governance practices across the country and award the organizations that exhibit best governance practices.

We would proudly like to share that we were the pioneer and sole sponsor for the CORPORATE GOVERNANCE AWARDS held on 17th May 2018 at Kampala Serena Hotel in collaboration with the ICGU. Numerous organisations from each of sectors in Uganda had applied, qualified organisations nominated and the best practitioner recognized as the winner.

“I am more than confident that this event would not only be successful but also of international standard and will be remembered and cherished by the ICGU and its’ members for years to come. ICGU will forever be grateful and look forward to continued partnership with the mighty Grant Thornton.”

Regis Namuddu,
Director, MUBS Leadership Centre
Council Member ICGU

A few throwbacks of the event:





**Helping your
organisation grow**

Audit & Assurance

Grant Thornton is committed to provide clients with a high-quality audit of their financial statements. In designing a tailored audit programme customised for the business, we will combine the collective skill and experience of our audit professionals to deliver an audit that is efficient and provides assurance to your key stakeholders.

Our approach is maintained to all relevant standards and we are supported by well-resourced teams. You can rely on our partner-led team to deliver with conviction - they bring technical excellence, commercial acumen and experience of managing similar assignments.

Financial statements audit

For stakeholders, providers and investors of your company, it is fundamental to have an independent professional opinion at a determined date with the aim of encouraging credibility of your financial statements.

An audit includes an adequate understanding of the internal controls purposely to plan for the audit and determine the nature and extent of procedures to be performed.

IFRS diagnosis & implementation

International Financial Reporting Standards (IFRS) not only help the transparency and uniformity of the financial information of multinational companies or public companies, its implementation can also give competitiveness to medium and small private companies with a desire for expansion.

Our audit and assurance services include:

- Financial statements audit
- Report on internal controls
- Review report/engagements
- Agreed upon procedures
- Special attestation services
- Project audits and donor support



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Audit quality



Global audit quality

Grant Thornton views audit quality as an essential element of our business. The global network has tools, support and controls in place to ensure that member firms consistently deliver high-quality audits. These include:

- **Strategic direction:** an aligned global assurance strategy, 'Leading with quality', focused on delivering efficient high-quality audits
- **Client acceptance and continuance:** established processes and procedures to help ensure member firms only accept high-quality clients
- **Global audit methodology and technology:** an audit methodology to meet international standards as a minimum, and supporting state-of-the-art proprietary software, backed by a commitment to remain industry-leading through ongoing investments
- **IFRS (International Financial Reporting Standards) support:** A full-time global IFRS team to provide member firms with training and guidance
- **Global audit quality monitoring:** dedicated global monitoring team to review the audit quality of member firms on a regular basis
- **Global audit training:** globally developed programmes, such as a three-part online ISA proficiency series and face-to-face sessions on IFRS, audit methodology and independence, to ensure member firms have consistent learning.



Global audit methodology and technology

Horizon, Grant Thornton's global audit methodology:

- provides a clear linkage to auditing standards
- applies an account-based approach to address the risk of material misstatement
- allows the tailoring of audit risk of each client's profile

Grant Thornton's global audit tool:

- offers flexibility and scalability to perform audits of all types and sizes
- puts global and local methodology guidance at auditors' fingertips
- allows for rapid responses to regulatory changes
- enables auditors to perform higher quality audits more efficiently
- gives auditors the ability to provide clients with better insights



IFRS support

An IFRS interpretations group and a financial instruments working group (made up of member firms' IFRS experts), provide advice, guidance and support to the Global IFRS team.

The team promotes consistency across all member firms by:

- offering face-to-face training programmes and e-learning resources
- operating an IFRS help desk service
- providing an IFRS checklist and an IFRS Interim Reports checklist
- publishing extensive technical interpretive guidance, newsletters and other tools and resources, internally and externally, free of charge.



Information Technology General and Automated Controls (ITGCs & ITACs)

Our team ensures the reliability and integrity of the data and processes which will lead to efficiency of our clients' systems and processes to operate within a well-controlled environment.

Our team will identify, evaluate and validate controls, report areas of improvement along with our recommendations.

Tax

With the global spotlight shining increasingly on tax and its application, businesses and organisations today increasingly need sophisticated tax solution which contribute to their bottom line. Additionally a clean tax record with the revenue authority serves to maintain a good perception in the eyes of an entities stakeholders.

Grant Thornton tax specialists have the ability to help you achieve your business goals, keeping in mind the requisite tax legislation. The team provides world class advice to large multinationals, private companies and individuals across multiple industry sectors.

Our approach includes:

- A solution driven methodology that goes beyond the technical issues and seeks to understand client's needs. This allows for a more unique approach to tax issues that provide a win-win outcome for the client and the revenue authority alike;

- Communication with "no surprise" approach where we endeavour to ensure that the client is well informed of the status of an assignment at all times;
- Leveraging our local experience to assist clients in various industries in exploring alternative options or enhancing their current strategy from a tax perspective;

Tax Compliance:

Due to the nature and administration involved in tax compliance, more often than not, the need for a seasoned tax expert is required to act as an effective

go-between a tax payer and the revenue authority. The fact that both the expert and the Revenue Authority speak the same language reduces the lag-time on any case being handled and allows the client to focus on their business.

Our services include:

- Preparation and filing provisional and final tax returns
- Direct and indirect tax compliance
- Tax position reconciliation services
- Return examination services
- Payroll tax compliance
- Tax registration services
- Tax advisory services



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Tax Consulting:

Tax consulting provides assistance in ensuring that high risk categories of transactions are accorded the correct tax treatments prior to execution. Our specialists help in bringing effective tax planning solutions to the table from a local and international perspective. As a client, you would be able to select from our arsenal of proactive tax solutions that fit your requirements.

Our primary services include:

- Transfer pricing
- International tax consulting
- Tax health check
- Tax opinion
- Tax planning and restructuring
- Dispute resolution
- Tax due diligence
- Tax litigation
- Exemptions, Refunds, Objections management and revenue audit management

Transfer pricing

With the introduction of the Transfer Pricing Regulations in 2011, the revenue authority has been making significant strides towards ensuring that transactions between related parties are maintained at “arm’s length”.

Taxpayers now more than ever need to give special attention to this matter and mitigate the risks associated with pricing adjustments between related parties to avoid penalties and additional tax liabilities.

Our tax experts are on hand, not only to assist with the preparation of the relevant documentation for legal purposes, but also to represent tax payers before the revenue authorities.

International tax consulting

We are able to leverage our global footprint to provide you with holistic tax solutions as per your needs. Investing in one country and ascertaining the tax risks associated with the investments against the tax obligations in your home country

is a practice that is considered as essential in the decision making process of an investment.

We have good experience in handling tax planning of inbound and outbound investments, cross border tax restructuring, report and risk management and many more.

Tax health check

A review of a business tax compliance over a regular period of time serves to assist the business in highlighting not only what their potential tax liabilities are, but also in plugging up unnecessary tax leakages in the form of interest and penalties. It is also seen as an opportunity to provide training to finance and accounting teams on tax matters that are not easily understood or part of the daily activity of the team.

We offer such services to ensure that businesses can benefit from our berth of knowledge and expertise on any and every tax matter that is identified.

Tax opinion

Tax legislation in some cases can be ambiguous or unclear, especially for people who do not practice tax on a daily basis. Businesses and investments often need support in analysing legislation and explaining how it affects their businesses.

We use our understanding of your business to provide bespoke advice to the specific issues. Our opinions are backed by extensive research, innovative solutions, regular interaction with the revenue authorities and where necessary, additional written rulings can be sought from them depending upon its significance.

Tax planning and restructuring

Tax planning is far from being just a matter of accounting considerations. In fact, tax planning can be complex, especially when different jurisdictions are involved. An effective tax planning strategy will reduce your tax liabilities without which, unexpected tax problems can arise and tax liabilities occur.

We provide tax planning and consulting services with an aim to deliver cost-efficient and creative solutions for our clients, which will optimize your tax exposures.

Advisory

We help to solve problems, manage risk and seize new opportunities by offering a range of services across operational, transactional and forensic advisory.

At Grant Thornton, we offer a comprehensive range of advisory services to help you achieve your goals. We help you create, transform and protect value. From finding ways to finance growth to understanding how to manage risk and regulation; from identifying opportunities to optimise operations, we provide the expert support you need to thrive in a fast changing world.

Our approach to offering the best quality service possible is assured by:

- our breadth of services and capabilities
- industry and subject matter expertise
- clear communication
- global reach with local know-how

Transaction services

We can help you understand the value triggers behind successful transactions. Our collaborative focus has dynamic teams with a wide financial, trade and operative background.

We offer specialist advice to management and shareholders of companies on a range of issues arising from the growth, development and financial needs of a business.

Our services include:

- Debt advisory
- Business Valuations
- Mergers & Acquisitions
- Financial due diligence



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Business consulting services

The environment for business is changing faster now than at any time in recent history. Forces such as globalisation and rapid technological change are disrupting traditional business models and creating huge challenges for organisations, both privately owned and publicly listed. At Grant Thornton, we help our clients understand these forces and their impact, and formulate solutions to keep them ahead of disruptive change.

Our business consulting services help organisations improve operational performance and productivity throughout the growth life cycle.

Our services include:

- Business process reviews
- Enterprise Resource Planning (ERP) implementation
- Feasibility studies
- Transfer pricing studies
- Business transformation
- Operations improvement

Business risk services

Our risk management service allows companies to progress faster and efficiently towards growth. Risk management is a structured focus to manage uncertainty associated to a threat through a sequence of activities that include risk evaluation, development strategies to manage the risk and risk mitigation by means of managerial resources.

Our services include:

- Internal audit
- AML/CFT compliance audit
- Regulatory services
- Risk modeling services

Forensic investigation services

The complexity of organizations, the speed of transactions, the high rotation of key employees and other organizational risks are some of the main factors responsible for the high rate of frauds in companies.

Our services include:

- Forensic investigations
- Digital forensics
- Cybercrime
- Accounting irregularity/misconduct
- Expert dispute resolution and advisory

Information Technology (IT) advisory

Our IT experts can help you navigate the complexities and provide you with robust, independent assurance that your IT risks, key management priorities, strategies and core systems are being appropriately managed.

Our services include:

- IT audit
- Cyber security
- IT security awareness training
- Data privacy compliance audit
- ICT post-implementation review
- ICT projects assurance
- Mobile & application security testing
- IT compliance framework verification
- IT policy review

Business Process Solutions

Businesses frequently decide to outsource in order to focus on their core competencies, while improving performance and lowering costs of their non-core activities. Saving time and money, business process solutions can allow time to concentrate on what's really important for your business.

Our approach involves a variety of services aimed at keeping your focus where you want it most: on meeting your strategic objectives. With access to experts throughout the Grant Thornton network, you will get high quality seamless and coordinated outsourcing projects delivered efficiently, comprehensively and confidentially.

Our business process solutions include:

- Bookkeeping/financial accounting
- Monthly compliances
- Payroll and personnel administration
- Fund Management
- Preparation of financial statements



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Bookkeeping/financial accounting

At Grant Thornton, we guarantee confidentiality, trained and continuously evaluated staff, operating simultaneously, covering different locations in the country, and services designed to your needs.

Benefits:

- allows reduction and control of operational costs
- minimizes errors and provides stability to management
- free internal resources
- standardized and, therefore, eliminates duplicity of tasks
- optimizes processing time
- allows access to new technologies
- offers 100% support, privacy and confidentiality

Monthly compliances

Grant Thornton's Compliance is well equipped with experienced personnel to handle the monthly compliances such as Value added Tax (VAT), Withholding Tax (WHT), National Social Security Fund (NSSF) and Pay As You Earn (PAYE) among others to ensure that the Clients are fully compliant and can focus on the actual activities of their Business.

Benefits:

- saving costs on additional resources
- Timely filing and payment of monthly statutory dues
- minimizes errors and provides stability to management
- optimizes processing time
- offers full support and confidentiality

Payroll & personnel administration

Grant Thornton's payroll service have been designed to offer you different solutions that will help you create a more efficient business model.

Benefits:

- elimination of errors and manual intervention without transferring information via email
- improvement of processing controls of payroll, guarantee of productivity and transparency of flows
- as many users as the client requires, according to profiles and permits
- you'll be able to integrate the payroll of all your offices regardless of geographical distances between them
- generation of different reports
- we guarantee the security and privacy of your information

Fund management

Grant Thornton can assist dynamic organisations to monitor and process their payments to various vendors. This helps to minimise risks of any frauds through verifying the authenticity of the payments, their supporting documents and obtaining appropriate approval.

Preparation of financial statements

Grant Thornton can assist dynamic organisations with the preparation of IFRS compliant financial statements so that the client does not have to hire additional senior resources.

Corporate Secretarial

As a commitment to provide one door stop services to all your business needs, Grant Thornton Uganda's secretarial team, together with our tax professionals, provides services that new business establishment needs from very start of their operations.

Grant Thornton Uganda's corporate secretarial experts work directly with our in-house tax experts to help clients select and establish entity for their particular businesses.

Our secretarial services include:

- Company Incorporation/entity setup
- Secretarial compliance and consulting
- Liquidations
- Agreements and MOUs
- Business licenses
- Work permit processing



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Our Industries

At Grant Thornton Uganda, just like all our member firms across the globe, we provide services to almost all sectors of the economy.

Agriculture

- Flowers
- Fish
- Tea growing and manufacturing
- Vegetables and fruits
- Sugar

Financial services

- Commercial banks
- Forex bureau
- Life and Non-life Insurance
- Investment companies
- Pension funds
- Insurance

Energy and natural resources

- Power generation, transmission and distribution sector
- Mining
- Upstream, downstream and service sectors of oil and gas industry
- Related infrastructure development

Hospitality and Tourism

- Hotels
- Casinos and gaming
- Tour operators
- Travel agencies

Food & Beverages

- Sugar
- Milling
- Bottled water
- Food processing

Manufacturing

- Steel
- Paint
- Plastics
- Printing, publishing & packaging
- Textiles
- Machinery

Healthcare

- Hospitals
- Pharmaceuticals

Not-for-profit

- Schools
- Non-governmental organisations
- Trusts
- Public sector entities

Real estate & construction

- Construction
- Property developers
- Real estate

Retail

- Electronics
- Automobile
- Hardware
- Chemicals
- FMCG
- Furniture

Other sectors

- Logistics
- Telecommunications
- Security
- Software

Client Survey

You will have a better client experience, but don't take our word for it. Grant Thornton Uganda and member firms around the world measure client satisfaction on an annual basis, and in comparison of the industry standard benchmark, the Net Promoter Score™ Grant Thornton clients around the world continuously rank as highly satisfied.

Grant Thornton Uganda undertakes a client satisfaction review annually to ensure that our teams are delivering an exceptional experience for our clients. The average client satisfaction rating for our clients was 93%.

Reasons you can trust us to deliver:

- Clear communication and interaction with you at all times
- Pro-active advice and recommendations
- Thorough understanding of your business
- Exceptional people
- Seamless quality of audit, tax, advisory, business process solutions and secretarial services
- Value for money services

"Grant Thornton Uganda has been our auditor and tax advisor for almost four years now. We are very satisfied with the services and attention they provide. They have really assisted us in the area of tax compliance and they are always ready to help, with most valuable professional advice combined with a deep understanding of our business dynamics. The partners make communication very easy, and we feel very comfortable having Grant Thornton by our side!"

Beatriz Meijide
Former CAFO Africa & Indian Ocean, Camusat Group

"We have always enjoyed continuous professional services which is a result of tremendous efforts put in by GT Uganda Team. We have come a long way together and have a long way ahead of us with many milestones to be achieved on the way for both organizations!"

Parag Shah
Group CFO
Madhvani Group Limited

"At AHF we are continually impressed by the results of your dynamic professionalism and enviable work ethic. Your commitment to engagements that makes you stand out as a preferred partner of choice, has contributed to the growth of our program in Uganda. We look forward to a continued working relationship."

Margareta Marro,
Director of Global Accounting
AHF, Los Angeles, CA Angeles

"In the last 25 years of my experience in Business and having worked with the top accounting firms, I have found Grant Thornton Uganda to be very professional in their approach. The Dedication and knowledge of the Partners and their team is remarkable. The in-depth guidance they have provided to our company based on the international accounting standards have been priceless in making us a 100% complaint company. "

Vinay Dawda
Managing Director
Britania Allied Industries Limited

"We have a wonderful experience working with Grant Thornton Team as our External Auditors & Tax Consultants. The firm exhibits an instinct for mutual growth and developing relationships through a highly professional approach".

Ajay Kumar Panth
Managing Director
Bank of India (Uganda) Limited

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**Grow
relationships and
revenue beyond
Uganda**

As a cohesive global organisation we give you access to consistent level of quality and a seamless service wherever you choose to do business.

As a member firm of Grant Thornton International Ltd, we deliver connections which help you to leverage the powerful contacts, client base and revenues which are available around the globe, supporting you to grow your business overseas.

Some of our recent accolades include:





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